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BEFORE THE DIRECTOR OF THE DEPARTMENT OF FINANCE

OF THE STATE OF IDAHO

In the Matter of:

PAINEWEBBER INCORPORATED,

Respondent.

Docket No. 1996-7-61
CONSENT ORDER

I.

## FACTUAL FINDINGS

- 1. The Director of the Idaho Department of Finance ("Director" or "Department") has jurisdiction over this matter pursuant to Idaho Code § 30-1401, et seq. (1967), as amended (the "Idaho Securities Act").
- 2. PaineWebber Incorporated ("PaineWebber") is a broker-dealer registered in the State of Idaho.
- 3. PaineWebber has advised a multi-state special committee of its agreement to resolve Securities and Exchange Commission (the "SEC") proceedings relating to PaineWebber's offer and sale of certain limited partnership investments.
- 4. PaineWebber requested the formation of the multi-state special committee, and in addressing state concerns, has cooperated

with the state officials conducting the multi-state coordinated review by, among other things, providing documentary evidence and other materials, and providing the multi-state special committee access to the relevant facts relating to PaineWebber's offer and sale of certain limited partnership securities.

- 5. The Director has inquired into this matter and considered the relevant information relating to PaineWebber's offer and sale of certain limited partnership securities.
- 6. PaineWebber has consented, without admitting or denying the matters set forth therein, to the issuance of an administrative order by the Securities Exchange Commission, <u>In the Matter of PaineWebber Incorporated</u>, (Administrative Proceeding File No. 3-8928, January 17, 1996) (the "SEC Consent Order"), relating to the offer and sale of certain limited partnership securities.
- 7. Pursuant to the SEC Consent Order, PaineWebber has paid and is obligated to pay an aggregate of \$292.5 million for the benefit of purchasers of limited partnership investments sold by PaineWebber, as follows:
  - a. PaineWebber has paid \$120 million and will pay an additional \$7.5 million by January 26, 1997, to resolve individual investor claims relating to limited partnership investments;
  - b. PaineWebber has paid \$125 million in cash pursuant to a settlement of the class actions entitled <u>In re: PaineWebber Limited Partnerships Litigation</u>, Master File, 94 Civ. 8547, S.D.N.Y. (SHS), and <u>Sidney Neidich v. Geodyne Resources</u>, <u>Inc.</u>, No. 94-

- 052860, Harris County, Texas, 127th Judicial District (the "Class Actions"); and
- c. PaineWebber will establish a Claims Fund in the total amount of \$40 million for the benefit of investors in certain limited partnership investments sold by PaineWebber.
- 8. Additionally, PaineWebber has consented to:
  - a. the appointment of an independent consultant to review PaineWebber's policies and procedures concerning (i) its retail brokerage operations; and (ii) publicly disseminated sales materials and broker-only sales and marketing materials;
  - b. the maintenance of a committee of PaineWebber's Board of Directors that will set policy for and monitor the firm's implementation of any changes recommended by the consultant and efforts to prevent and detect violations of the federal securities laws;
  - c. the entry of an SEC administrative Cease-and-Desist Order; and
  - d. a civil penalty of \$5 million.
- 9. PaineWebber, as part of an on-going effort to enhance compliance with the securities laws, has voluntarily implemented and will maintain significant remedial actions since the conduct alleged herein, including but not limited to:

- an automated Trade Monitor System that analyzes retail trade data and assists in the identification of potential sales practice issues;
- stricter hiring, promotion and termination practices;
- a conduct review committee designed to enhance compliance with applicable legal and regulatory requirements;
- a comprehensive review of the business and disciplinary history of all sales agents who had multiple reportable events to determine whether to impose disciplinary and/or additional supervisory measures;
- an Early Dispute Resolution program to promptly resolve valid customer claims; and
- modification of its sales agent compensation practices to eliminate (i) any differential paid for the sale of proprietary products; and (ii) increased commissions to sales agents based upon the number of trades executed.

II.

# VIOLATIONS OF THE IDAHO SECURITIES ACT

The SEC Consent Order describes the following:

1. PaineWebber violated certain of the anti-fraud provisions of the federal securities laws in connection with the marketing and sale of four limited partnership investment programs --

PaineWebber/Geodyne Oil and Gas Programs, PaineWebber Insured Mortgage Partners, PaineWebber Independent Living Mortgage Partners, and Pegasus Aircraft Partners. In this regard, certain material misstatements and omissions of material fact were contained in certain marketing materials that were used by some sales agents in the sale of these four programs relating to, among other things, the risks and rewards and rate of return of such investments.

- 2. PaineWebber sold limited partnership investments, including but not limited to those above, to certain investors for whom such investments were not suitable in light of their individual financial status and investment goals.
- 3. PaineWebber failed to keep adequate books and records as required in connection with certain purchases or sales of limited partnership investments on the secondary market.
- 4. PaineWebber failed to reasonably supervise certain sales agents and other employees who prepared, offered and sold limited partnership investments.

The foregoing constitute parallel violations of the Idaho Securities Act, specifically Section 30-1403 of the Idaho Securities Act as to 1. above; Section 30-1403 and Rule 118 promulgated under the Idaho Securities Act (IDAPA 12.01.08.118.) as to 2. above; Section 30-1412 of the Idaho Securities Act as to 3. above; and Rule 119.01 promulgated under the Idaho Securities Act (IDAPA 12.01.08.119.01) as to 4. above.

#### ORDER

THEREFORE, on the basis of the foregoing, and PaineWebber's waiver of its right to a hearing and appeal under the Idaho Securities Act with respect to this Consent Order, and PaineWebber's admission of jurisdiction of the Director, the Director finds that PaineWebber, for the sole purpose of settling this proceeding and without admitting or denying the matters herein, has consented to the entry of this Order and that the following Order is appropriate, in the public interest and necessary for the protection of investors:

IT IS SO ORDERED, that PaineWebber shall, in the future, comply in all respects with the Idaho Securities Act.

IT IS FURTHER ORDERED, pursuant to Idaho Code § 30-1413 and Rule 400.01 promulgated under the Idaho Securities Act (IDAPA 12.01.08.400.01), that PaineWebber shall pay the amount of Thirty-One Thousand dollars (\$31,000) to the Department within sixty (60) days of the signing of this Order. The Director finds that this sanction is appropriate for the violation.

IT IS ORDERED, that this Order represents the complete and final resolution of, and discharge with respect to, all claims, demand, actions and causes of action by the Department against PaineWebber and its predecessors, subsidiaries and affiliates for violations arising as a result of or in connection with any actions or omissions by PaineWebber and/or any of its associated or affiliated persons or entities involving the offer or sale of the

limited partnership securities listed in attached Exhibit A and is in lieu of further civil or administrative proceedings.

IT IS ORDERED that this Order does not include any releases as to any co-sponsors of PaineWebber in connection with the limited partnership securities which are the subject of this Order.

IT IS ORDERED that this Order does not limit or create any purchaser's private remedies against PaineWebber or others for the limited partnership investment securities, or PaineWebber's defenses thereto.

IT IS ORDERED that, except as explicitly provided in this Order, nothing herein is intended to or shall be construed to have created, compromised, settled or adjudicated any claims, causes or action, or rights of any person whomsoever, other than as between the Department and PaineWebber in accordance with this Order.

IT IS ORDERED that any violations of the related SEC Consent Order shall be deemed violations of this Order. Should PaineWebber fail to abide by the terms and conditions of this Order or the SEC Consent Order, nothing contained herein shall be construed to prevent the Director from exercising the authority to institute any appropriate actions against PaineWebber based upon the allegations which gave rise to this Consent Order.

IT IS ORDERED that this Order constitutes and includes a waiver based on a finding of good cause by the Director of any and all limitations and disqualifications that may ensue from the entry of this Order, orders issued by other state authorities relating to the matters described herein, the SEC Consent Orders or the Court Order entered in the SEC action establishing the Claims Fund that

would otherwise affect, restrict or limit the business of PaineWebber and its predecessors, subsidiaries and affiliates or their ability to participate in offerings or avail themselves of exemptions, including, without limitation, the Uniform Limited Offering Exemption, as and to the extent now or hereafter adopted in the State of Idaho.

IT IS FURTHER ORDERED, that this Order shall become effective immediately.

BY ORDER OF THE DIRECTOR

EXECUTED this the  $9^{10}$  day of MM, 1996

GAVIN M. GEE

Director of Finance



## CONSENT TO ENTRY OF ORDER BY RESPONDENT

PaineWebber hereby acknowledges that it has been served with a copy of this Order, has read the foregoing FACTUAL FINDINGS and ORDER, is aware of its right to a hearing and appeal in this matter, and has waived same.

PaineWebber admits the jurisdiction of the Director, neither admits nor denies the FACTUAL FINDINGS contained in the ORDER, and consents to entry of this Order by the Director as settlement of the issues contained in this Order.

PaineWebber states that no promise of any kind or nature whatsoever was made to it to induce it to enter into this Order and that it has entered into this Order voluntarily.

Herbert F. Janick III represents that he is General Counsel of Painewebber and that, as such, has been authorized by PaineWebber to enter into this Order for and on behalf of PaineWebber.

DATED this \_\_\_\_\_\_ day of \_\_\_\_\_\_\_,

1996.

PAINEWEBBER INCORPORATED

RV.

HERBERT F. JANICK, II

General Counsel

### PAINEWEBBER/EXHIBIT A

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PaineWebber/Geodyne Energy Income Program I-D
PaineWebber/Geodyne Energy Income Program I-E
PaineWebber/Geodyne Energy Income Program I-F
PaineWebber/Geodyne Energy Income Program II-A
PaineWebber/Geodyne Energy Income Program II-B
PaineWebber/Geodyne Energy Income Program II-C
PaineWebber/Geodyne Energy Income Program II-D
PaineWebber/Geodyne Energy Income Program II-E
PaineWebber/Geodyne Energy Income Program II-F
PaineWebber/Geodyne Energy Income Program II-G
PaineWebber/Geodyne Energy Income Program II-H
PaineWebber/Geodyne Energy Income Program III-A
PaineWebber/Geodyne Energy Income Program III-B
PaineWebber/Geodyne Energy Income Program III-C
PaineWebber/Geodyne Energy Income Program III-D
PaineWebber/Geodyne Energy Income Program III-E
PaineWebber/Geodyne Energy Income Program III-F
PaineWebber/Geodyne Energy Income Program III-G
PaineWebber/Geodyne Institutional/Pension
     Energy Income Program 1-8
PaineWebber Income Properties 7-8
PaineWebber Equity Partners 1-3
PaineWebber Growth Partners 3
PaineWebber Development Partners 4
PaineWebber R&D Partners 1-3
PaineWebber Mortgage Partners 5
PaineWebber Independent Living Mortgage
PaineWebber Independent Living Mortgage II
PaineWebber Insured Mortgage Partners I-A
PaineWebber Insured Mortgage Partners I-B
Pegasus I
Pegasus II
Fiduciary Capital Partners
Fiduciary Capital Pension Partners
Kagan Media Partners
Retail Property Investors
PaineWebber Preferred Yield
PaineWebber Preferred Yield II
Participating Income Properties 3
PaineWebber Guaranteed Futures Fund
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In addition to the foregoing, ELIGIBLE DIRECT INVESTMENTS shall include the following public limited partnership interests to the extent that they were purchased from PaineWebber, while a client of PaineWebber, in transactions in the secondary market during the period January 1, 1986 through December 31, 1992:

PaineWebber/Geodyne Energy Income Program I-A
PaineWebber/Geodyne Energy Income Program I-B
PaineWebber/Geodyne Energy Income Program I-C
PaineWebber/CMJ Properties
PaineWebber Income Properties 1-6
PaineWebber Growth Properties 1-2
PaineWebber Qualified Plan Fund 1-4
IRB Fund
Realty Southwest 2-3