1	BEFORE THE DIRECTOR OF THE DEPARTMENT OF FINANCE OF THE STATE OF IDAHO
1 2 3 4 5 6 7 8 9 10 11 12 13 14 15 16 17 18 19 20 21 22 23 24 25	OF THE STATE OF IDAHO IN THE MATTER OF: UBS SECURITIES, LLC AND UBS FINANCIAL SERVICES INC., ADMINISTRATIVE CONSENT ORDER Respondents. WHEREAS, UBS Securities LLC and UBS Financial Services Inc. (collectively "UBS") are broker-dealers registered in the state of Idaho; and WHEREAS, coordinated investigations into UBS's activities in connection with certain of its sales of financial products known as auction rate securities ("ARS") to retail and other customers have been conducted by a multistate task force ("task force"); and WHEREAS, UBS has cooperated with regulators conducting the investigations by responding to inquiries, providing documentary evidence and other materials, and providing regulators with access to facts relating to the investigations; and WHEREAS, UBS has advised regulators of its agreement to resolve the investigations relating to the sale and marketing of auction rate securities; and WHEREAS, UBS agrees to implement certain changes with respect to its sales of ARS to retail and other customers, and to make certain payments; and WHEREAS, UBS elects to permanently waive any right to a hearing and appeal under the Uniform Securities Act (2004) with respect to this Administrative Consent Order (the "Order"). NOW, THEREFORE, the Idaho Department of Finance ("Department"), as administrator of the Uniform Securities Act (2004) ("Act"), hereby enters this Order: I. JURISDICTION AND AUTHORITY I. UBS admits the jurisdiction of the Department, neither admits nor denies the Findings of Fact and Conclusions of Law contained in this Order, and consents to the entry of this
	Findings of Fact and Conclusions of Law contained in this Order, and consents to the entry of this Order by the Department.

1	II. RESPONDENTS	
2	2. <u>UBS Securities LLC</u> ("UBS Securities") is a broker-dealer registered in the state of	
3	Idaho, with a Central Registration Depository ("CRD") number of 7654.	
4	3. <u>UBS Financial Services Inc</u> . ("UBS Financial Services") is a broker-dealer	
5	registered in the state of Idaho, with a CRD number of 8174.	
6	III. FACTS AND ALLEGATIONS	
7	A. How UBS Marketed and Sold its ARS to its Clients	
8 9	(1.) UBS Wealth Management's FAs Represented ARS to Clients as Safe, Liquid, Cash Alternatives to Money-Market Instruments	
10	4. UBS customers in Idaho were sold ARS and, in most instances, were told they were	:
11	safe, liquid money-market instruments.	
12	5. Many UBS customers were told that the interest rates on these instruments were set	
13	periodically through the functioning of deep, liquid, fully functioning auctions that had never failed	
14	for 20 years. Some were not told about the auction process at all, but simply thought they were	
15	buying short-duration instruments.	
16	6. Many UBS customers were not told that the majority of the auction rate products	
17	available to them were limited to ARS that UBS underwrote.	
18	7. Many UBS customers were not apprised of the risks of ARS, including the risk of	
19	failed auctions or a market freeze.	
20	8. Many UBS customers were not told that UBS had a policy of placing support bids	
21	in every auction for which it was the sole or lead broker-dealer, that UBS routinely intervened in	
22	the auction markets to set the interest rates, that certain potential conflicts of interest existed	
23	between UBS and its customers, that in August 2007 UBS changed its policy of placing support	
24	bids in every auction for which it was lead broker-dealer and allowed some of the ARS it had	
25	underwritten to fail, or that after November 2007 UBS was actively considering scenarios that	
26	included ceasing its practice of supporting its auctions.	

1	9. After UBS decided to stop supporting its auctions, these clients were informed that
2	the market for these instruments had frozen and that they no longer held liquid short-term
3	instruments but instead held instruments with long or perpetual maturities for which no market
4	existed. Many of those instruments are no longer valued at par on UBS Financial Services account
5	statements.
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7	(2.) UBS Brokers who sold ARS to Clients Understood them to be Safe, Liquid Cash Alternatives or Money-Market Instruments
8	10. The UBS Financial Services Financial Advisors ("FAs") that the task force
9	interviewed had not received any specific instruction or compliance training from UBS with
10	respect to ARS.
11	11. Many of the FAs that the task force interviewed did not have even the most basic
12	understanding of how ARS worked until after UBS pulled out of its auctions in February 2008.
12	(3.) UBS Did Not Provide its Financial Advisors With Any Mandatory Training With Respect to ARS
14	12. UBS did not provide its FAs with mandatory training regarding ARS.
15	13. In testimony provided to the task force, the Director of Product Management for
16	UBS Financial Services ("Director of Product Management") indicated a wide range of
17	information that FAs should know prior to selling ARS to customers, including the issuer's
18	identity, the type of ARS, the credit quality, how the auction process works, and that a customer
19	bid may or may not get filled for that auction.
20	14. However, UBS did not provide mandatory training or specifically instruct its FAs to
21	apprise themselves of this information or provide customers with the information.
22	(4.) UBS Marketed ARS to Clients as Safe, Liquid Instruments
23	15. The UBS clients with whom the task force spoke uniformly stated that ARS had
24	been marketed to them as completely liquid, safe money-market type instruments.
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1	16. UBS Financial Services posted on its public website a marketing piece "Cash &			
2	Cash Alternatives Addressing Your Short-Term Needs," which included Auction Preferred Stock			
3	and Variable-Rate Demand Obligations as a cash alternative.			
4	17. Similarly, in August 2007 UBS circulated its "Investment Intelligence" magazine,			
5	which is "a quarterly 'statement stuffer' that is sent to all [UBS Financial Services] retail clients			
6	and available to employees on the intranet." The featured topic was "Planning Your Retirement			
7	Cash Flow Strategy." The feature included Auction Preferred Stock, Auction Rate Certificates,			
8	and Variable-Rate Demand Obligations as cash alternatives. It also invited customers to request a			
9	copy of Putting Liquidity to Work: A Guide to Cash Alternatives, which is a brochure UBS made			
10	available to Financial Advisors to provide to clients starting in 2004, and which was posted on its			
11	external website in October 2007. This brochure identified a number of risks relating to ARS,			
12	including the risk of auction failure, UBS's routine support of the auctions, the lack of any			
13	obligation that UBS continue to support the market, and the conflicts of interest arising from			
14	UBS's multiple roles in the auction market.			
15	(5.) ARS Were Listed Under the Heading "Cash Alternatives / Money Market			
16	Instruments" on UBS Financial Services Client Statements Through January 2008			
17	18. Through January 2008, the client statements issued to retail customers listed APS			
18	under the heading: "Cash Alternatives/Money Market Instruments."			
19	19. In the February 2008 client statements, UBS removed the heading "Cash			
20	Alternatives/Money Market Instruments" from its client statements. ARS were then referred to as			
21	"Cash Alternatives/Other."			
22	20. For the May 2008 and subsequent statements, the heading on UBS Financial			
23	Services' account statements under which ARS appeared was changed again to "Fixed			
24	Income/ARS."			
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1	21.	Student loan auction rate certificates ("Student Loan ARCS") had been listed under
2	the heading "	Cash Alternatives/Municipal Securities." This heading was changed to "Fixed
3	Income/ARS.	››
4	(6.)	UBS Did not Disclose Aspects of its ARS Program to its Clients
5	22.	UBS did not have any mandatory disclosures regarding ARS that its FAs were
6	required to m	ake.
7	23.	On this topic, the Director of Product Management testified that FAs were not
8	required by a	ny specific policy to inform clients of the possibility that auctions may fail. He said
9	that he did no	t believe that FAs were required to inform clients that UBS Securities routinely
10	intervened in	the auction markets to prevent failure and to place a ceiling on clearing rates. He also
11	testified that	UBS Financial Services' FAs were not informed that UBS Securities inventory of
12	ARS had exc	eeded the \$2.5 billion cap, though FAs would have been able to tell that UBS's
13	inventory was	s growing rapidly in January and February 2008 through the trading systems available
14	to them.	
15		s ARS Program Was Inconsistent With How It Was Promoted to Clients and cial Advisors
16	(1.)	Background on Mechanics of ARS
17		a. Dutch Auction Process
18	24.	A Dutch auction is a competitive bidding process used to determine rates of interest
19	on an instrum	ient on each auction date. Bids are submitted to the auction agent by the investors
20	interested in t	buying or selling their securities. The auction agent matches purchase and sale bids
21	and the winni	ng bid is the highest price (equivalent to the lowest rate) at which the auction clears.
22	At the auction	n a holder may submit one of the following orders:
23		- Hold Order – the holder wishes to continue to hold a position regardless of rate.
24		- Hold Rate Order or Bid Order – the holder only wishes to continue to hold a
25 26		position or purchase a new position if the new rate is equal to or higher than a specified rate.
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1	 Sell Order – directs the broker-dealer to redeem the position at par regardless of the new rate. 	
2	b. Types of Auction Rate Securities	
3	(i.) Auction Preferred Shares ("APS")	
4	25. APS are equity instruments without a stated maturity issued by closed-end funds.	
5	They are collateralized by the assets in that fund and typically receive ratings from the major rating	
6	agencies. Interest rates are intended to be set in a Dutch auction process with auction cycles	
7	typically of 7 or 28 days. Typically, they have a maximum rate above which the interest rate	
8	cannot be set in an auction.	
9	(ii.) Municipal Auction Rate Certificates	
10	26. Municipal auction rate certificates ("Municipal ARCS") are debt instruments	
11	(typically municipal bonds) issued by governmental entities with a long-term nominal maturity and	
12	a floating interest rate that is intended to be reset through a Dutch auction process. They receive	
13	long-term ratings from the major rating agencies and are often backed by monoline insurance.	
14	(iii.) Student Loan-Backed Auction Rate Certificates	
15	27. Student Loan-backed auction rate certificates ("Student Loan ARCS") are long-term	
16	debt instruments issued by trusts that hold student loans. Interest rates are intended to be set in a	
17	Dutch auction process, and typically Student Loan ARCS have a maximum rate above which the	
18	interest rate cannot be set in an auction. They receive long-term ratings from the major rating	
19	agencies.	
20	28. References to ARS herein shall include three separate categories of instruments:	
21	APS of closed-end funds, Municipal ARCS, and Student Loan ARCS.	
22	(2.) UBS's ARS Program	
23	a. Underwriting	
24	29. UBS Securities was one of the largest underwriters of Municipal ARCS and Student	
25	Loan ARCS.	
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1	30.	UBS Securities was a large underwriter of APS until it ceased underwriting those		
2	shares in 200	05 or 2006.		
3	31.	UBS's compensation for underwriting ARS was typically one percent of the amount		
4	underwritter	1.		
5	32.	UBS competed with other investment banks to provide low-cost financing to ARS		
6	issuers. Its a	ability to do so was a key factor in its ability to generate additional ARS underwriting		
7	business.			
8		b. Broker-Dealer Agreements		
9	33.	For the ARS that it underwrote, UBS Securities typically served as a manager of		
10	those auction	those auctions.		
11	34.	UBS Securities often served as lead manager, but sometimes served as co-manager		
12	of auctions v	with other large broker-dealers.		
13	35.	UBS Securities' management responsibilities were typically set forth in an		
14	agreement c	alled a broker-dealer agreement that it entered into with the issuer.		
15	36.	UBS Securities' compensation under those broker-dealer agreements was typically		
16	20-25 basis j	points annualized of the amount managed.		
17	37.	UBS Securities shared a portion of its management fee with UBS Financial Services		
18	and its Finar	cial Advisors in connection with the sale of ARS to customers of UBS Financial		
19	Services.	·		
20		c. Distribution of ARS by UBS Financial Services		
21	38.	UBS Financial Services served as the primary distribution source for the ARS that		
22	UBS Securit	ties underwrote.		
23	39.	Most of the ARS sold to clients of UBS Financial Services came from UBS		
24	Securities' A	ARS program.		
25	40.	UBS Financial Services did not do its own due diligence to discern whether		
26	particular Al	RS were quality instruments to be offered to its retail clients.		
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1	41. The Director of Product Management testified that since joining UBS Financial
2	Services in 2005, he could not recall any instance in which UBS Financial Services had rejected or
3	declined to distribute to its customers an ARS product underwritten by UBS Securities.
4	42. FAs received a portion of 25 basis points annualized of the total amount of ARS
5	held by their clients.
6	43. FAs received no commission for their clients' investments in UBS's standard
7	money-market fund.
8	d. UBS Routinely Placed Support Bids in Order to Prevent Failed Auctions
9	44. On all of the auctions for which it was the sole or lead broker-dealer, UBS
10	Securities placed support bids to ensure that the auctions would not fail.
11	45. According to information provided by UBS to the task force, in auctions for APS
12	from January 1, 2006 through February 28, 2008, UBS Securities submitted support bids in 27,069
13	auctions. The support bids were drawn upon in order to prevent a failed auction 13,782 times,
14	which represented 50.9 percent of those auctions.
15	46. According to information provided by UBS to the task force, in auctions for
16	Municipal ARCS and Student Loan ARCS from January 1, 2006 through February 28, 2008, UBS
17	Securities submitted support bids in 30,367 auctions. The support bids were drawn upon in order
18	to prevent a failed auction 26,023 times, which represented 85.7 percent of those auctions.
19	47. If UBS had not placed support bids in auctions, UBS's auction rate program would
20	have failed.
21	e. UBS's Setting of Interest Rates
22	(i.) Price Talk
23	48. Prior to every auction for which it was the sole or the lead broker-dealer, UBS
24	engaged in price talk. Price talk consisted of a range of bids that UBS Securities transmitted to
25	UBS Financial Services' FAs indicating where UBS Securities expected the auctions to clear.
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1		(ii.) Setting Interest Rates by Placing Bids
2	49.	UBS influenced ARS interest rates by submitting buy and sell bids from its own
3	inventory.	
4	50.	UBS's Short Term Desk frequently set the rate at which the auction would clear.
5	51.	In the Fall of 2007, UBS raised the interest rates it set on ARS in part in response to
6	a buildup of i	inventory of ARS.
7	52.	In contrast to the understanding that retail investors were given that the interests
8	rates on these	e securities were actually set through the auction process, the Head of Short-Term
9	Trading said,	"We are making pricing decisions based on our ability to attract investors while
10	managing iss	uer client relationships and will continue to do so in efforts to move securities."
11	(3.)	In August 2007 UBS Intentionally Allowed Certain of its Auctions to Fail
12	53.	In August 2007, a number of broker-dealers, including UBS, failed some of their
13	auctions for c	certain auction products that were issued in private placements relating to the CDO
14	market and c	ertain auction products issued by monoline insurance companies.
15	54.	In August 2007, UBS intentionally allowed to fail the auctions for sixteen (16)
16	CUSIPS.	
17	55.	These same auctions continued to fail in the Fall of 2007.
18	(4.)	UBS's Inventory of ARS Increased Substantially from August 2007 through mid-
19	Febri	uary 2008
20		a. Inventory Increased Beyond Cap Imposed by Risk Management
21	56.	UBS's inventory of ARS, which it added to each time it supported an auction that
22	otherwise wo	ould have failed, began to increase after the auction failures in August 2007.
23	57.	UBS's risk-control division imposed limits on the amount of auction rate inventory
24	UBS could h	old.
25	58.	When the inventory obtained by supporting auctions was reached, the Short-Term
26	Desk had to 1	request from risk-management an increase in that cap.
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1	59.	UBS's support of the auctions caused its inventory of ARS to increase even more in
2	2008.	
3		b. Pushback from Risk Management
4	60.	In the fall of 2007 and the beginning of 2008, UBS's risk management group was
5	beginning to	express concerns about the increase in the buildup of ARS. Risk management
6	expressed the	se concerns in the context of the short-term desk's repeated requests to take on
7	inventory of A	ARS above the caps imposed by risk management.
8	61.	For example, an e-mail dated August 15, 2007, from an employee in the investment
9	bank's risk fu	nction (who worked with the investment bank's Chief Risk Officer in the Americas),
10	stated: "Limit	ted extension [of permission to operate over peak auction rate security inventory
11	limit] granted	for one night. There is little tolerance for increased inventory firm wide; please
12	continue to p	rice aggressively to keep inventory down."
13	(5.)	UBS Attempted to Limit the Buildup of Auction Rate Securities Inventory
14		a. Enhanced Marketing Efforts for ARS
15	62.	As UBS's inventory of ARS began to grow, the Global Head of UBS's Municipal
16	Securities Gro	oup led an effort to sell more of that inventory.
17	63.	This effort began in August 2007 and continued until UBS pulled out of the market
18	in February 2008.	
19	64.	A concerted marketing effort was made to get the FAs to sell ARS.
20	65.	In early 2008, in response to a substantial decrease in corporate cash demand for
21	ARS, UBS be	egan an education campaign to ensure that FAs understood the true credit quality of
22	the ARS.	
23		b. Waivers of Maximum Rates on Student Loan-Backed Auction Rate Certificates
24	66.	The maximum rate at which Student Loan ARCS could reset was too low to
25	compensate in	nvestors for the perceived risk of those instruments during the period between August
26	2007 and Feb	ruary 2008. Many APS suffered from a similar flaw.
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167. These maximum rates were well known to UBS as UBS Securities had built them2into the instruments in order to make them more palatable to their underwriting clients.

3 68. The maximum rates often allowed the issuers to obtain a higher rating on the
4 product in part because capping the interest rate on the product allowed them to satisfy the cash
5 flow stress-tests of the rating agencies.

6 69. As investors shied away from ARS after August 2007, UBS's inventory began to
7 grow dramatically and it needed to keep raising interest rates in order to move the paper.

8 70. However, as those interest rates began to approach the maximum rates on the 9 securities with restrictive maximum rates, UBS began an effort to get its issuer clients to agree to a 10 temporary increase in maximum rates and to seek waivers from the rating agencies in order to 11 allow the interest rates on those instruments to rise to a level where those instruments could clear 12 the market, until the market recovered or UBS could work with issuers to restructure.

13 71. Those waivers were short-term in nature and many that had been obtained in 2007
14 were set to expire in early 2008.

15 72. UBS became very concerned that when these waivers expired, these instruments
16 would hit the maximum rate and the rate would reset to a level that would not be appealing to
17 investors, thus requiring UBS to take on even more Student Loan ARCS.

18 73. In January 2008, UBS continued to seek waivers of the maximum rates from
19 issuers.

20 74. UBS did not disclose its concerns with respect to maximum rates of Student Loan
21 ARCS to investors.

22 75. Moreover, UBS's FAs were not aware of issues related to the maximum rate and did
23 not explain them to customers.

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1	(6.) After August 2007, UBS's Concerns Regarding ARS Intensified Causing UBS To Debate Its Ongoing Role In The Auction Markets	ì
2	76. After August 2007, there was an ongoing dialogue within UBS as to the condition	m
3	of the auction markets, with particular emphasis on Student Loan ARCS.	
4	77. In the Summer and Fall of 2007, UBS began a balance sheet reduction program,	
5	which required all divisions, including the short-term desk, to contribute to liquidity creation an	d
6	palance sheet reduction.	
7	78. By early December 2007, it became clear that many institutional buyers were no	
8	onger interested in ARS.	
9	79. On December 12, 2007, the Head of Flow, Sales and Trading sent an e-mail to the	ie
10	Global Head of Municipal Securities in which he stated: "The auction product does not work ar	ıd
11	we need to use our leverage to force the issuers to confront this problem our options are to resig	'n
12	as remarketing agent or fail or?"	
13	80. Of note, that same day, the Global Head of Municipal Securities sold his remain	ing
14	personal shares of ARS while continuing to engage in enhanced marketing efforts to clients. H	е
15	subsequently explained that he made these sales because "my risk tolerance from a credit	
16	perspective was — was something that drove me to want to sell" ARS.	
17	81. A student loan task force was set up at UBS in mid-December 2007.	
18	82. In addition to the student loan task force, in December 2007, a working group w	'as
19	convened to discuss the broader condition of UBS's ARS program. According to UBS's respot	ise
20	o interrogatories propounded by the task force, "In late 2007, UBS formed a working group that	ıt
21	ddressed the general market conditions for ARS, as well as UBS' continued role in ARS	
22	nuctions."	
23	83. The working group held meetings on December 21, 2007, January 4, 2008, January	ary
24	8, 2009, February 1, 2008 and February 29, 2008.	
25	84. The working group discussed, among other things, the buildup in UBS's invento	ry
26	of ARS and strategies for exiting the auction markets.	
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1	(7.) UBS's Conflicted Role in Serving Underwriting Clients Versus Acting in the Best Interests of Retail Wealth Management Clients	
2	85. UBS's auction rate program, in which it actively managed to influence the interest	
3	rates on ARS (which interest rates, in theory, should have been set by auctions), put it in a	
4	fundamentally conflicted role.	
5	86. On one hand, as set forth in detail above, UBS often needed to raise interest rates in	
6	order for auction paper to clear. On the other hand, if UBS raised interest rates too high, it ran	
7	afoul of its underwriter clients, to whom it had promised low-cost financing.	
8	87. Many UBS Financial Services' investors were unaware of this conflict, as it was	
9	never disclosed to them.	
10	88. Many retail purchasers of UBS auction rate paper thought that the interest rates	
11	were set by the auction markets, not by UBS's setting of the interest rates resulting from its	
12	balancing of the needs of its underwriting clients and its need to move the product so that its	
13	inventory did not grow too large.	
14	89. This conflict became more acute when the auction markets began to crumble. If	
15	UBS did not raise rates enough, there would not be sufficient buying interest and UBS would have	
16	to take more auction rate paper onto its books. If UBS raised rates too high, the auction results	
17	could significantly increase the cost of financing to UBS's issuer clients.	
18	(8.) UBS Financial Advisors Were Not Apprised of this Back Story	
19	90. As the auction rate market began to show some stress in August 2007, which gained	
20	intensity through the end of 2007 and January 2008, many customers were not informed of	
21	problems in the ARS market.	
22	91. Up through at least February 8, 2008, and in connection with updates to FAs of	
23	events occurring in the auction rate market, FAs were informed as follows:	
24	The public auction market continues to clear hundreds of auctions daily, with lead-	
25	broker-dealers frequently bidding to clear auctions where needed. While broker- dealers are not obligated to bid in auctions, we do not have reason to change our	
26	current practice when UBS is lead underwriter. We will continue to monitor developments so that we responsibly serve our clients and shareholders.	
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1	92.	This message came one day after the Global Head of Municipal Securities, in a				
2	February 7, 2008 e-mail to certain UBS personnel on the topic of whether UBS was contemplating					
3	failing auctio	ns, stated, regarding the auction rate market: "clock ticking-not sustainable."				
4	93.	In stark contrast to the sales of personal holdings of ARS by the Global Head of				
5	Municipal Se	curities in August and December 2007, customers who were kept in the dark about				
6	UBS's conce	m about the viability of the program and UBS's wavering commitment to the				
7	program, fou	nd themselves stuck.				
8	(9.)	UBS Failed Its Auctions On February 13, 2008				
9	94.	UBS Financial Services' FAs kept selling ARS through February 12, 2008.				
10	95.	On February 13, without prior notice to its customers who had purchased ARS,				
11	UBS failed it	s auctions for ARS.				
12		IV. CONCLUSIONS OF LAW				
13	1.	The Department has jurisdiction over this matter pursuant to Idaho Code 30-14-101				
14	et. seq.					
15	2.	UBS Failed to Supervise. As described in the Findings of Fact above, UBS failed to				
16	properly supe	ervise its agents with respect to the marketing and sale of ARS. As a result, UBS				
17	violated IDA	PA 12.01.08.104.11.				
18	3.	UBS Engaged in Dishonest and Unethical Practices. As described in the Findings				
19	of Fact above	e, UBS inappropriately marketed and sold ARS without adequately informing its				
20	customers of	the increased risks of illiquidity associated with this product for the time period				
21	August 1, 200	07 through February 11, 2008. As a result, UBS violated Idaho Code 30-14-				
22	412(d)(13).					
23	4.	The Department finds the following relief appropriate and in the public interest.				
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1	V. ORDER			
2	On the basis of the Findings of Fact, Conclusions of Law, and UBS's consent to the entry			
3	of this Order without admitting or denying the facts or conclusions herein,			
4	IT IS HEREBY ORDERED:			
5	1. This Order concludes the investigation by the Department and, except as provided in			
6	Paragraph V.19, precludes any other action that the Department could commence under applicable			
7	Idaho law on behalf of Idaho as it relates to UBS's marketing and sale of ARS.			
8	2. This Order is entered into solely for the purpose of resolving the above-referenced			
9	multistate investigation, and is not intended to be used for any other purpose.			
10	3. UBS shall cease and desist from violating Uniform Securities Act (2004) and will			
11	comply with the Uniform Securities Act (2004).			
12	4. Within ten days after the date of this Order, UBS shall pay the sum of \$389,031.88			
13	to be deposited in the Securities Investor Education and Training Fund as per Idaho Code 30-14-			
14	601(e) and the remainder to be deposited to the Finance Administrative Account pursuant to Idaho			
15	Code 67-2702.			
16	5. UBS shall take certain measures with respect to certain current and former			
17	customers as related to "Eligible ARS," as defined in Paragraph V.6.			
18	6. <u>Eligible ARS</u> . For purposes of this Order, "Eligible ARS" means ARS that failed at			
19	least once in auctions between August 8, 2008 and October 7, 2008.			
20	7. <u>Eligible Customers</u> . As used in this Consent, an "Eligible Customer" is any current			
21	or former UBS customer (not including (i) broker-dealers or (ii) banks acting as conduits for their			
22	customers) who opts in to the relief provided pursuant to this Order and meets any of the following			
23	criteria:			
24	a. Held the Eligible ARS at UBS as of February 13, 2008 or in DVP accounts as of			
25	February 13, 2008 for which UBS had bidding rights; or			
26	b. Purchased Eligible ARS at UBS between October 1, 2007 and February 12,			
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1		2008,	and transferred those ARS out of UBS prior to February 13, 2008;
2	8. <u>O</u>	ffer per	iods.
3	a.	<u>First</u>	Offer Period.
4		(i)	No later than October 31, 2008, UBS shall have offered to purchase at
5			par Eligible ARS from all Eligible Customers who:
6			(a) Meet the criteria under Paragraphs V.7.a or V.7.b;
7			(b) Are either:
8			i. Individual customers, or
9			ii. Charities, endowments, or foundations with Internal Revenue
10			Code Section 501(c)(3) status; and
11			(c) Have less than \$1 million in assets at UBS as determined by the
12			investor's aggregate household asset position at UBS on August 8,
13			2008.
14			(d) In cases in which investor classification under this subsection is
15			ambiguous, such classification will be determined by UBS in the
16			exercise of its reasonable good faith judgment.
17		(ii)	This First Offer Period will remain open until January 4, 2011.
18	b.	<u>Secor</u>	nd Offer Period.
19		(i)	No later than January 2, 2009, UBS shall have offered to purchase at par
20			Eligible ARS from all Eligible Customers who meet the criteria under
21			Paragraphs V.7.a or V.7.b and are:
22			(a) Individual customers,
23			(b) Charities, endowments or foundations with Internal Revenue Code
24			Section 501(c)(3) status, or
25			(c) Small businesses (entities with less than \$10 million in assets with
26			UBS as of August 8, 2008).
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1			(ii)	Notwithstanding any other provision, institutional customers who have
2				represented they have total assets of greater than \$50 million, or
3				otherwise are determined to have assets greater than \$50 million, as of
4				August 8, 2008, are covered by the Third Offer Period (described in
5				Paragraph V.8.c) and not by the Second Offer Period.
6			(iii)	In cases in which investor classification under this subsection is
7				ambiguous, such classification will be determined by UBS in the
8				exercise of its reasonable good faith judgment.
9			(iv)	This Second Offer Period will remain open until January 4, 2011.
10		c.	<u>Third</u>	Offer Period – Institutional Customers. No later than June 30, 2010, UBS
11			shail o	offer to purchase at par Eligible ARS from all remaining Eligible
12			Custo	mers who meet the criteria under Paragraphs V.7.a and V.7.b.
13	4	d.	This 7	Third Offer Period will remain open until July 2, 2012.
14	9.	<u>C</u> 1	ustomer	Notification and Opt In Procedures.
15		a.	<u>Initial</u>	Notice. UBS shall have sent notice ("ARS Settlement Notice") to each
16			Eligib	le Customer. The ARS Settlement Notice shall have described the
17			releva	nt terms of this Order as related to Eligible Customers and shall have
18			inforn	ned the customers that they could opt in to the relief described in the ARS
19			Settle	ment Notice within thirty (30) days after the mailing date of the ARS
20			Settle	ment Notice ("Initial Opt In Period").
21		b.	Secon	d Notice and Opt In. To the extent that any Eligible Customer did not opt
22			in dur	ing the Initial Opt In Period, UBS shall have provided any such customer a
23			secon	d written notice describing the relevant terms of this Order as related to
24			Eligib	le Customers within seven (7) business days of the expiration of the Initial
25			Opt Ir	Period. Customers will have had thirty (30) days after the mailing date of
26	1		the se	cond written notice to notify UBS that they opt in to the relief described in
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1		the ARS Settlement Notice. This Order does not require UBS to purchase the	
2		ARS of any customer that was mailed the ARS Settlement Notice but did not opt	
3		in to the relief described in the ARS Settlement Notice. Any customer who did	
4		not opt in to the relief provided pursuant to this Order may pursue any other	
5		remedies against UBS available under the law.	
6	с.	Customer Assistance Line and Internet Page. Within five (5) business days of	
7		the entry of this Order, UBS shall have updated: (i) its dedicated toll-free	
8		telephone ARS assistance line, with appropriate staffing, to provide information	
9		and to respond to questions concerning the terms of this Order; and (ii) the	
10		public Internet page regarding ARS on UBS's corporate Web site(s), with a	
11		prominent link to that page appearing on UBS's relevant homepage(s), to	
12		provide information concerning the terms of this Order and, via an e-mail	
13		address or other reasonable means, to respond to questions concerning the terms	
14		of this Order. UBS shall maintain the telephone assistance line and Internet page	
15		through June 30, 2010 or the completion of UBS's obligation pursuant to	
16		Paragraph V.15 of this Order, whichever is later.	
17	10. <u>Purchase Procedures</u> .		
18	a.	Customers Eligible Under Paragraph V.8. For customers eligible for an offer	
19		under Paragraph V.8 who opted in to the relief described in the ARS Settlement	
20		Notice:	
21		(i) <u>UBS Offer</u> . UBS shall have offered to purchase their Eligible ARS at par	
22		plus any accrued and unpaid dividends/interest during the relevant	
23		timeframe specified in Paragraph V.8. These customers may enter a sell	
24		order to sell their Eligible ARS at par to UBS at any time during the	
25		relevant timeframe.	
26		(ii) <u>Discretionary Sales on Behalf of Customers</u> . Starting on the business day	
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1	following the date that an Eligible Customer opted in to the relief
2	described in the ARS Settlement Notice, UBS shall be authorized to
3	exercise discretion on such customer's behalf to effect sales or other
4	dispositions of Eligible ARS, including but not limited to secondary
5	sales. UBS shall make customers whole at par (plus any accrued and
6	unpaid dividend/interest) if any such disposition occurs below par. Any
7	such discretion shall be exercised by UBS solely for the purpose of
8	facilitating restructurings, dispositions, or other par solutions for
9	customers. UBS represents that the purpose of this aforementioned
10	discretion is to permit UBS to mitigate potential damages while still
11	returning par to customers. In addition, starting the business day
12	following the date on which an Eligible Customer opted in to the relief
13	described in the ARS Settlement Notice, UBS shall be authorized to
14	exercise reasonable discretion to purchase at par Eligible ARS that are
15	tax-exempt Auction Preferred Stock issued by closed-end funds.
16	(iii) <u>Written Notice of Expiration</u> . Thirty (30) days before the expiration of
17	each relevant timeframe set forth in Paragraph V.8, UBS shall provide
18	written notice to those customers eligible under Paragraph V.8 who have
19	not sold their Eligible ARS to UBS. This written notice shall notify the
20	customers about the impending expiration of the relevant timeframe,
21	describe the state of the ARS market at that time, and explain the
22	consequences of failing to sell their ARS to UBS prior to the expiration
23	of the relevant timeframe.
24	b. <u>Returning ARS to UBS Custody</u> . Because the Eligible ARS must be in UBS
25	custody prior to UBS being able to purchase such ARS, the customer must
26	return the Eligible ARS to UBS's custody before placing an order to sell the

1	Eligible ARS to UBS. To this end, UBS shall use its best efforts to assist			
2	customers eligible for relief under this Order who have transferred ARS out of			
3	UBS custody in returning Eligible ARS to UBS custody and shall not charge			
4	such customers any fees relating to or in connection with the return to UBS or			
5	custodianship by UBS of such Eligible ARS.			
6	11. <u>Customer Priority</u> . UBS agrees that it will not take advantage of liquidity solutions			
7	for its own inventory without making them available, as soon as practicable, to its customers that			
8	opted in to the relief provided pursuant to this Order who hold the same CUSIP(s) of ARS in their			
9	accounts. This obligation shall continue until June 30, 2010.			
10	12. <u>Relief for Customers Who Sold Below Par</u> . UBS shall make best efforts to identify			
11	any such Eligible Customers who sold Eligible ARS below par between February 13, 2008 and			
12	September 15, 2008. By October 31, 2008, UBS shall have paid any Eligible Customer so			
13	identified the difference between par and the price at which the customer sold the Eligible ARS,			
14	plus reasonable interest thereon. UBS shall promptly pay any such Eligible Customer identified			
15	after October 31, 2008.			
16	13. <u>Refund of Refinancing Fees to Municipal Issuers</u> . By June 30, 2009, UBS shall			
17	have refunded to municipal issuers underwriting fees each issuer paid to UBS for the refinancing or			
18	conversion of ARS that occurred after February 13, 2008, where UBS acted as underwriter for both			
19	the primary offering of ARS between August 1, 2007 and February 12, 2008, and the refunding or			
20	conversion of the ARS after February 13, 2008.			
21	14. <u>Negative Carry on Prior ARS Loan Programs</u> . With respect to each customer who			
22	took out a loan from UBS (directly or indirectly) using the firm's prior ARS loan programs since			
23	February 13, 2008, UBS shall promptly reimburse the customer for any excess interest costs			
24	associated with such loan when compared to the interest paid on average on the Eligible ARS that			
25	are the subject of the loan, plus reasonable interest thereon.			
26	15. Purchase from Certain Additional Customers.			
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1	a,	Subject to the limitations described in Paragraphs V.15.d.and V.15.e, with
2		respect to former UBS customers who are either individuals; charities,
3		endowments, or foundations with Internal Revenue Code Section 501(c)(3)
4		status; or small businesses (entities with less than \$10 million in assets with
5		UBS other than institutional customers who have represented they have total
6		assets of greater than \$50 million, or otherwise are determined to have assets
7		greater than \$50 million, as of August 8, 2008), and who purchased Eligible
8		ARS at UBS on or after January 1, 2000 and transferred the Eligible ARS from
9		UBS before February 13, 2008 and continue to own the Eligible ARS, UBS
10		shall offer to purchase the customer's Eligible ARS at par plus any accrued and
11		unpaid dividends/interest, provided such customer has contacted or contacts
12		UBS to request that UBS purchase the Eligible ARS.
13	b.	Within thirty (30) days of March 4, 2010, UBS shall offer to purchase Eligible
14		ARS from each customer eligible under Paragraph V.15.a who is recorded as
15		having contacted UBS before March 4, 2010.
16	C.	For each customer eligible under Paragraph V.15.a who contacts UBS after
17		March 4, 2010, within thirty (30) days of UBS receipt of the customer's request,
18		UBS shall offer to purchase Eligible ARS from such customer.
19	d.	The Eligible ARS must be in UBS custody prior to UBS being able to purchase
20		such ARS under this section. Former customers who are eligible under this
21		section must return the Eligible ARS to their prior UBS account or, in the case
22		of former accounts that have been purged, to new UBS accounts opened by the
23		customer. UBS shall not charge such customers any fees relating to or in
24		connection with the return to UBS of such Eligible ARS.
25	e.	UBS's obligations under Paragraph V.15.a will expire after UBS has purchased
26		Eligible ARS pursuant to Paragraph V.15.a with a total value of \$200 million
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1	("The Purchase Obligation"). The Purchase Obligation includes sums paid to
2	any customer eligible under these provisions as well as any similar provisions
3	with any other state. Customers covered by Paragraph V.15.c. will be
4	prioritized based on date of receipt of claim. The Purchase Obligation also will
5	include any amounts UBS paid to customers covered by Paragraph V.15.a prior
6	to the execution of the Consent Order. Furthermore, UBS's obligation under
7	Paragraph V.15.a will be stayed during any period that the sum paid and/or
8	offered to be paid pursuant to Paragraph V.15.a equals or exceeds \$200 million.
9	f. UBS has indicated that it will require each customer accepting a purchase offer
10	under this Paragraph V.15 to provide UBS with a full release of claims as a
11	condition to UBS's agreement to repurchase. Such requirement will not be
12	construed as a violation of this Order, or as otherwise prohibited by this Order.
13	16. <u>Best Efforts</u> . Notwithstanding UBS's obligations pursuant to Paragraph V.8.c, UBS
14	shall have used its best efforts to, by December 31, 2009, provide liquidity solutions at par for UBS
15	institutional customers (not including (i) broker-dealers or (ii) banks acting as conduits for their
16	customers) by, among other things, facilitating issuer redemptions, and/or restructurings.
17	17. <u>Reports and Meetings</u> .
18	a. <u>Reports</u> . Within thirty (30) days after March 4, 2010, and then quarterly after
19	that, UBS shall submit a written report detailing UBS's progress with respect its
20	obligations under paragraph V.15. This report shall be submitted to a
21	representative specified by the North American Securities Administrators
22	Association ("NASAA").
23	b. The reporting obligation set forth above may be amended with written
24	permission from a designated NASAA representative.
25	18. <u>Special Arbitration Process</u> .
26	a. UBS shall consent to participate, at the customer's election, in the special
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	arbitra	ation procedures described below. Under these procedures, an arbitration			
	proce	ss, under the auspices of the Financial Industry Regulatory Authority			
	("FIN	("FINRA"), will be available for the exclusive purpose of arbitrating			
	conse	consequential damages claims by individual (non-institutional) Eligible			
	Custo	mers who meet the criteria under paragraphs V.8.a and V.8.b. above.			
b.	<u>Appli</u>	cable procedures.			
	(i)	Arbitrator. The special arbitrations will be conducted by a single public			
		arbitrator.			
	(ii)	Forum and Filing Fees. UBS shall pay all forum and filing fees with			
		respect to customer claims eligible for the special process.			
	(iii)	<u>Proof.</u> Eligible Customers will bear the burden of proving by a			
		preponderance of the evidence, the existence and amount of			
		consequential damages suffered as a result of the illiquidity of the			
		Eligible ARS. Although UBS will be able to defend itself against such			
		claims, UBS shall not argue against liability for the illiquidity of the			
		underlying ARS position. Furthermore, UBS will not use as part of its			
		defense the customer's decision not to borrow money from UBS prior to			
		September 15, 2008.			
	(iv)	Other Damages. Eligible Customers who elect to use the special			
		arbitration procedures provided for in this Order shall not be eligible for			
		punitive damages, or any other type of special damages other than			
		consequential damages.			
	(v)	Applicability of FINRA Procedures. The special arbitrations shall be			
		subject to the rules and procedures adopted by FINRA for such			
		arbitrations to the extent such rules and procedures are not inconsistent			
		with the NASAA Special Arbitration Procedures provision relating to			
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	b.	proces ("FIN conse Custo b. <u>Appli</u> (i) (ii) (ii)			

1	Relief Available, or the terms and provisions specified herein.
2	19. <u>Ability to Take Additional Actions</u> . The Department will discontinue all
3	investigations of the marketing and sale of ARS by UBS, and will withdraw and/or not commence
4	any enforcement or other proceeding against UBS in connection with its marketing and sale of
5	ARS. Notwithstanding this paragraph, the Department may investigate specific sales practice
6	complaints involving ARS. In connection with such investigations, the Department may not seek
7	remedies against the firm or its agents such as penalties, fines, license suspension or revocation,
8	disgorgement, or cease and desist or injunctive relief for any conduct related to UBS's marketing
9	and sales of ARS, as such conduct is set forth in this Order.
10	20. <u>UBS AG</u> . In consideration of the Department entering into this settlement as
11	reflected in this Order, UBS AG will satisfy the financial obligations to customers herein on behalf
12	of UBS Financial Services, Inc. and UBS Securities LLC.
13	VI. Additional Considerations
14	1. If payment is not made by UBS, or if UBS defaults in any of its obligations set forth
15	in this Order, the Department may vacate this Order, at its sole discretion and without opportunity
16	for administrative hearing, after providing UBS notice and an opportunity to cure the default(s)
17	within ten (10) days after the date of the notice.
18	2. This Order is not intended to indicate that UBS or any of its affiliates or current or
19	former employees shall be subject to any disqualifications contained in the federal securities law,
20	the rules and regulations there under, the rules and regulations of self-regulatory organizations or
21	various states' securities laws including any disqualifications from relying upon the registration
22	exemptions or safe harbor provisions. In addition, this Order is not intended to form the basis for
23	any such disqualifications.
24	3. For any person or entity not a party to this Order, this Order does not limit or create
25	any private rights or remedies against UBS including, without limitation, the use of any e-mails or
26	other documents of UBS or of others for the marketing and sale of ARS to investors, limit or create
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1 liability of UBS, or limit or create defenses of UBS to any claims. Further, nothing in this Order shall 2 affect UBS's ability to defend itself against claims in litigation.

- 4. 3 This Order shall not disqualify UBS or any of its affiliates or current or former 4 employees from any business that they otherwise are qualified or licensed to perform under 5 applicable securities laws of the State of Idaho. In addition, this Order is not intended to form the basis for any such disqualifications. 6
- 5. 7 This Order and any dispute related thereto shall be construed and enforced in accordance with, and governed by, the laws of the State of Idaho without regard to any choice of 8 9 law principles.
- 10 6. UBS, through its execution of this Consent Order, voluntarily waives its right to a hearing on this matter and to judicial review of this Consent Order under Idaho Code 30-14-604. 11
- 7. 12 UBS enters into this Consent Order voluntarily and represents that no threats, offers, 13 promises, or inducements of any kind have been made by the Department or any member, officer, 14 employee, agent, or representative of the Department to induce UBS to enter into this Consent 15 Order.
- 8. 16 This Order shall be binding upon UBS and its successors and assigns as well as to successors and assigns of relevant affiliates with respect to all conduct subject to the provisions 17 above and all future obligations, responsibilities, undertakings, commitments, limitations, 18

, 2010.

19 restrictions, events, and conditions. Dated this **27** day of

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BY ORDER OF THE DIRECTOR ATO A DER GAVIN GEE **Director of Finance**

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CONSENT TO ENTRY OF ADMINISTRATIVE ORDER BY UBS SECURITIES LLC AND UBS FINANCIAL SERVICES INC.

2	UBS Securities LLC ("UBS Securities") and UBS Financial Services Inc. ("UBS
3	Financial")(collectively "Respondents"), hereby acknowledge that they have been served with a
4	copy of this Administrative Order, have read the foregoing Order, are aware of their right to a
5	hearing and appeal in this matter, and have waived the same.
6	Respondents admit the jurisdiction of the Idaho Department of Finance, neither admit nor
7	deny the Findings of Fact and Conclusions of Law contained in this Order, and consent to entry of
8	this Order by the Idaho Department of Finance as settlement of the issues contained in this Order.
9	Respondents agree that they shall not claim, assert, or apply for a tax deduction or tax credit
10	with regard to any state, federal, or local tax for any administrative monetary penalty that
11	Respondents shall pay pursuant to this Order.
12	Respondents state that no promise of any kind or nature whatsoever was made to them to
13	induce them to enter into this Order and that they have entered into this Order voluntarily.
14	James Odell and Alan Brudner represent that they are each Managing Directors of UBS
15	Securities, and that, as such, have been authorized by UBS Securities to enter into this Order for
16	and on behalf of UBS Securities.
17	Mark Shelton represents that he is General Counsel of UBS Financial and that, as such,
18	has been authorized by UBS Financial to enter into this Order for and on behalf of UBS Financial.
19	Thomas Naratil represents that he is a Managing Director of UBS Financial and that, as
20	such, has been authorized by UBS Financial to enter into this Order for and on behalf of UBS
21	Financial.
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23	
24	Dated this day of, 2010.
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1 **UBS Securities LLC** 2 < 3 **James Odell** Byil 4 Title: Member of the Board of Managers 5 **UBS Securities LLC** 6 State of _ 7 NY County of 8 _day of <u>April</u> 2010. SUBSCRIBED AND SWORN TO before methis 1/1 9 10 Notary Public (SAMORA WARD COSTIN 11 NOTARY PUBLIC, STATE OF NEW YORK My commission expires: 12 NO. 02005671679 JGA 21, 2011 QUALIFIED IN WESTGRESTER COUNTY 13 COMMISSION EXPIRES JANUARY 21. 2011 14 15 16 17 18 19 20 21 22 23 24 25 26 27

Dated this 19 day of April , 2010. 1 2 3 4 5 **UBS Securities LLC** 6 7 Alan Brudner By: 8 Title: Head of Litigation & Investigations, Americas 9 **UBS Securities LLC** 10 State of New Yon.K. 11 12 County of Rusens 13 SUBSCRIBED AND SWORN TO before me this 17 day of <u>April</u> 2010. Notary Public 14 15 DONA VALVA NOTARY PUBLIC, State of New York My commission expires: 16 No. 01VA6216166 Qualified in Queens County Commission Expires January 11, 20// 1-11-2014 17 18 19 20 21 22 23 24 25 26 28

Dated this 20 day of APDIL , 2010. UBS Financial)Services Inc. Mark Shelton By: Title: General Counsel **UBS Financial Services Inc.** State of _ County of N SUBSCRIBED AND SWORN TO before me this _____ day of 2010. Notary Public My commission expires:

Dated this day of April, 2010. UBS Financial \$e nas C. Naratil Title: Managing Director **UBS Financial Services Inc.** State of <u>New flers</u>, County of <u>Ilud son</u>) SUBSCRIBED AND SWORN TO before me this 20 day of <u>April</u> Description day of <u>April</u> Notary Public 2010. My commission expires: